



NYSBCA 2024 Annual Convention | Long Island | OCTOBER 24-25



SPEED NETWORKING WITH Suppliers & School Bus Contractors Session

FRIDAY, OCTOBER 25, 2024 | 2:15 PM – 3:00 PM

The speed networking event aims to allow Suppliers to connect one-on-one with (3) Contractors to give your elevator pitch in 11-minutes to open the door and build a connection for further discussions. This is a fast-paced networking event. The Supplier's responsibility is to be prepared beforehand on how you want to maximize your time for each one-on-one session.

SPEED NETWORKING SCHEDULE 45 Minutes

- 2:15 - 2:19 PM | Kick-Off Intro (4-minutes)
- 2:19 - 2:30 PM | 1st 11-Minute Session
- 2:30 - 2:34 PM | switch (4-minutes)
- 2:34 - 2:45 PM | 2nd 11-Minute Session
- 2:45 - 2:49 PM | switch (4-minutes)
- 2:49 - 3:00 PM | Last 11-Minute Session

HOW THIS WILL WORK!

- **Friday, October 11**, registration deadline. Register at nysbca.com/2024-SpeedNetworking
- This requires pre-planning to coordinate. Registrations will not be accepted after October 11, or on-site requests to participate.
- There are no guarantees that we can accommodate all requests, but we will do our best to make appointments based on the order of your rankings.
- **Monday, October 21**, you will receive an email with the (3) contractors you will be meeting with at your supplier display table on Friday, October 25, starting at 2:15 p.m. to give you time to prepare your talking points in advance.
- **Friday, October 25**, Suppliers MUST be ready to go by 2:15 PM sharp at their table!
- Suppliers can convert their tables according to how they choose for your conversation with contractors. This is on the Supplier to figure out in advance. You will receive a 6' table with (2) chairs. The Supplier must bring or work with the banquet facility in advance if you want anything else. This is an informal session for a quick networking opportunity for Suppliers.
- To make this a beneficial opportunity, participating suppliers must be prepared and follow the instructions provided.

NYSBCA put this opportunity together to offer Suppliers a chance to have additional exposure with school bus contractors and as a thank you for supporting our Annual Convention. If you have questions reach to NYSBCA at tammy.mortier@nysbca.com or (518) 217-2505.